## Message Text

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INFO OCT-01 CIAE-00 COME-00 DODE-00 NSAE-00 USIA-15 TRSE-00 EUR-12 ERDA-07 ISO-00 /043 W

-----161013Z 100440 /13

R 151416Z APR 77 FM AMEMBASSY BERN TO SECSTATE WASHDC 4198

UNCLAS BERN 1606

EXCON FOR COMMERCE

E.O. 11652: N/A
TAGS: ESTC, SZ, FR
SUBJ: EXPORT APPLICATION OF REDLAKE CORPORATION, CAMPBELL,
CALIF, AND I. WEINBERGER, ZURICH

- 1. EMBASSY HAS BEEN CONTACTED BY MR. H. KELLER OF I. WEINBERGER CO, ZURICH, RE EXPORT APPLICATION APPLIED FOR BY REDLAKE CORP, PHOTO ISTRUMENT DIVISION, 1711 DELL AVE, CAMPBELL, CALIF.
- 2. WEINBERGER ACTS AS THE EUROPEAN REPRESENTATIVE OF REDLAKE CORP. IN LATE JANUARY REDLAKE APPLIED FOR EXPORT LICENSE FOR OPTICAL HEAD FOR HYGAM 16 MM CAMERA, PLUS NEON LIGHTING EQUIPMENT, AND OPTICAL VIEWER ON BEHALF OF VANNIER-PHOTOELEC SA IN FRANCE; VANNEIR-PHOTOELEC REPRESENTS I. WEINBERGER IN FRANCE.
- 3. IN THE PAST VANNIER-PHOTOELEC HAS BEEN LISTED ON FRENCH IMPORT CERTIFICATE AS END-USER, ALTHOUGH IT HAS RESOULD OPTICAL EQUIPMENT PROCURED BY I. WEINBERGER AND REDLAKE TO OTHER CUSTOMERS IN FRANCE. IN ABOVE CASE, EQUIPMENT WAS DESTINED FOR COMPANY C.E.A. CESTA, LE BARP, FRANCE. UNCLASSIFIED

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4. TELEX FROM REDLAKE DATE FEB 24 STATING THAT FRENCH IMPORT CERTIFICANTE NO. 1040, ISSUED JAN 20, 1977, IS INCORRECT. ACCORDING TO REDLAKE, DEPT OF COMMERCE HAS STATED THAT FRENCH IMPORT CERTIFICATE MUST LIST C.E.A. AS END-USER.

5. FRENCH AUTHORITIES INSIST, HOWEVER, THAT VANNIER BE LISTED AS END-USER SINCE THIS COMPANY IS IMPORTER INTO FRANCE AND ULTIMATELY RESPONSIBLE UNDER IMPORT REGULATIONS FOR SEEING THAT GOODS NOT RE-EXPORTED WITHOUT APPROVAL OR USED IN UNAUTHORIZED FASHION.

6. ACCORDING TO I. WEINBERGER OTHER COMPLICATIONS ARE ALSO INVOLVED. FOR EXAMPLE, IF C.E.A. CESTA IS LISTED AS END-USER INSTEAD OF VANNIER-PHOTOELEC, THE EQUIPMENT MUST BE IMPORTED BY C.E.A. UNDER FRENCH REGULATIONS; THIS WOULD REQUIRE, IN EFFECT, REDLAKE TO BILL C.E.A. DIRECTLY. PRESENT PROCEDURE IS FOR I. WEINBERGER TO FIND THE CUSTOMER AND, IF IN FRANCE, VANNIER-PHOTOELEC TAKES OVER IMPORT, SETS PRICES, AND GUARANTEES BONA-FIDES OF CUSTOMER.

7. ACTION REQUESTED: PLEASE INFORM US WHETHER VANNIER-PHOTOELEC CANNOT CONTINUE TO BE LISTED ON FRENCH IMPORT CERTIFICATE.
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## Message Attributes

Automatic Decaptioning: X

Capture Date: 01-Jan-1994 12:00:00 am Channel Indicators: n/a **Current Classification: UNCLASSIFIED** 

Concepts: PHOTOGRAPHIC EQUIPMENT, EXPORT LICENSES, STRATEGIC TRADE CONTROLS, END USE CHECKS

Control Number: n/a

Copy: SINGLE Sent Date: 15-Apr-1977 12:00:00 am Decaption Date: 01-Jan-1960 12:00:00 am Decaption Note:

Disposition Action: n/a Disposition Approved on Date: Disposition Case Number: n/a Disposition Comment:

Disposition Date: 01-Jan-1960 12:00:00 am Disposition Event:

Disposition Event:
Disposition Reason:
Disposition Remarks:
Document Number: 1977BERN01606
Document Source: CORE

**Document Unique ID: 00** Drafter: n/a

Enclosure: n/a Executive Order: N/A Errors: N/A

**Expiration:** Film Number: D770132-1264 Format: TEL

From: BERN Handling Restrictions: n/a

Image Path:

ISecure: 1

Legacy Key: link1977/newtext/t19770454/aaaabuwb.tel

Line Count: 83 Litigation Code IDs: Litigation Codes:

Litigation History: Locator: TEXT ON-LINE, ON MICROFILM Message ID: b1f998a4-c288-dd11-92da-001cc4696bcc

Office: ACTION EB

Original Classification: UNCLASSIFIED
Original Handling Restrictions: n/a
Original Previous Classification: n/a
Original Previous Handling Restrictions: n/a

Page Count: 2
Previous Channel Indicators: n/a Previous Classification: n/a
Previous Handling Restrictions: n/a

Reference: n/a Retention: 0

Review Action: RELEASED, APPROVED Review Content Flags: Review Date: 18-Nov-2004 12:00:00 am

**Review Event:** 

Review Exemptions: n/a **Review Media Identifier:** Review Release Date: n/a Review Release Event: n/a **Review Transfer Date:** Review Withdrawn Fields: n/a

SAS ID: 2799079 Secure: OPEN Status: NATIVE

Subject: EXPORT APPLICATION OF REDLAKE CORPORATION, CAMPBELL, CALIF, AND I. WEINBERGER, ZURICH

TAGS: ESTC, SZ, FR

To: STATE Type: TE

vdkvgwkey: odbc://SAS/SAS.dbo.SAS\_Docs/b1f998a4-c288-dd11-92da-001cc4696bcc

Review Markings: Margaret P. Grafeld Declassified/Released US Department of State EO Systematic Review 22 May 2009

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